



**44th Annual Trade and Forfaiting Conference: Edinburgh, Scotland 2017**

**Date: 6th to 8th September 2017**  
**Venue: The Caledonian Hotel, Edinburgh, Scotland**

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## Excellence Awards 2016 -Best Specialist Trade Finance Institution: Falcon



AWARDS | 19 August 2016



The increased burden of prudential and financial crime regulation has resulted in substantial bank de-risking in trade finance provision. This has generated demand for alternative, tailored sources of trade finance from providers who manage the risk by working very closely with their clients regardless of size and demonstrating loyalty with their balance sheets.

### US\$10bn and rising

"This award from TFR is recognition not only of Falcon's own achievements, but also of the vital role specialist financing plays in the financial landscape - making it more diversified, dynamic, and secure," says Will Nagle, CEO of Falcon Group and 2016's winner of Best Specialist Trade Finance Institution. "Eight years after the financial crisis, the banking industry has permanently shifted - global banks can no longer be considered the default providers of trade finance."

## NEWS

### Nedbank closes US\$450 term loan

19 May 2017

Nedbank has closed a three-year US\$450m senior unsecured term loan facility with a syndicate of banks. The term loan will...



### Citi appoint new head of innovation

19 May 2017

Citi has appointed Gulru Atak as the new head of its treasury and trade solutions (TTS) Dublin innovation lab. Atak will lead...



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18 May 2017

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